

Staying Connected

Annual Report | FY22



PROGRAM SERVICES

Day Habilitation

Helps individuals overcome the obstacles that interfere with skills and development or stand in the way of their goals.

Employment Services

Provides comprehensive career planning and placement supports, interview assistance and on-the-job support.

Life Skills

Promotes an independent way of living with skills that are a key part of making people with disabilities more self-sufficient.

Pre-Employment Transition Services (Pre-ETS)

Offers individualized services and a robust job-readiness curriculum to match each student's abilities, interests, and goals.

Social Recreation

The Explorers program helps adults with IDD/ASD to build new friendships and improve social skills through shared interests by engaging in community-based activities.

Supported Living

Provides one-to-one specialized supports and services that utilize a range of individualized therapies and activities.

Community Based Day Supports (CBDS)

Provides individuals with the skills needed to develop, enhance, and maintain their competence and confidence in personal, social, and community-based activities.

Transportation Services

Provides transportation from client's residences to programs.



PROGRAM LOCATIONS

South Yarmouth

261 Whites Path, Suite 1, South Yarmouth (508) 362-1140

Mashpee

168 Industrial Dr., Unit 3, Mashpee (508) 477-4188

Wareham

38 Church Ave., Wareham (508) 748-9595

Plymouth

23 Resnik Rd., Plymouth (508) 747-0451

Fairhaven

10 David Drown Blvd., Fairhaven (508) 990-8194

Fall River

Davol, 1082 Davol St., Fall River (508) 675-0306

N. Main St, 1784 North Main St., Fall River (508) 678-3292

Hartwell, 125 Hartwell St., Fall River (508) 678-1210







FY22 BOARD OF DIRECTORS

Scott Vandersall, Chair Cape Cod Five Cents Savings Bank

> Allison McEachern, Vice Chair RogersGray Insurance Agency

> > Jorie Fleming, Clerk Compass Real Estate

Bill Vickery, Treasurer
Bank 5

John Beyer Financial Services

Heather Bish-Martin
Cape Cod Community College

Laurel Hartman Kinlin Grover Real Estate

Donna Sabecky
Former President & CEO of
Community Connections, Inc.

Dr. Tom Tomasik Sheinkopf & Tomasik Eye Care



Dave Botting, President & CEO

EXECUTIVE TEAM

David Botting
President & CEO

Joseph Krajewski Chief Operating Officer

Mark Kripp
Chief Financial Officer

Denice BakerChief People Office

Liz Rabideau

Director of Community Relationships



FY22 Community Connections Annual Report Summary

As Community Connections emerged from the pandemic, our board of directors, executive team, and leadership embarked on a strategic journey of reflection and planning. The challenges of COVID-19 fostered an atmosphere of recognizing strengths, encouraging thoughtful innovation, and fortifying our most valuable asset—our staff.

This year we welcomed our new CFO, Mark Kripp, who brings extensive experience in finance and operations from multinational nonprofits and NGOs. Mark's dedication to community service has driven his journey to Cape Cod and Community Connections. His team swiftly embraced him, and together, they continued to support our services, manage resources, and advance our mission and vision.

Throughout FY22, the executive team diligently worked on building our three-year strategic plan. With contributions from strategic partners and stakeholders, our executive team began crafting a vision and roadmap for the next three years. Our already established mission and vision served as the basis, while we focused on defining our core values through discussions, surveys, and focus groups involving clients, families, staff, the Board, partners, collaborators, and community leaders.

These values, which are now the cornerstone of our strategic direction, are:

- Inclusion: Everyone should feel valued, accepted, and have a sense of belonging.
- Integrity: We are intentional, honest, ethical, and mission-driven in all we do.
- Respect: We treat others with dignity, acknowledge their personal beliefs, and value diversity.
- Person-Centered: We support individuals' right to direct the course of their own lives.
- Safety: We are unwavering in supporting people's physical and emotional safety.
- Stewardship: We commit to preserving and effectively using all resources in pursuit of our mission and vision.
- Heart: We embrace our mission with kindness, caring, passion, and joy.

Amid the pandemic, we intensified our efforts to increase wages for direct care staff. The statewide hiring crisis, exacerbated by rising housing costs and stagnant wages, severely impacted agencies' abilities to serve individuals with IDD/ASD. We collaborated with like-minded agencies and the Arc of Massachusetts to advocate for higher reimbursement rates, which would enable increased worker pay. As a member of the Cape Cod Disability Network and an affiliate of the Arc, our CEO, Dave Botting, actively engaged with elected officials to push for change.

"There is a real human impact to the budget and policy decisions made by Massachusetts legislators which affects the people we serve and their families," said Dave Botting. "Appropriate funding for safety net services must do more than restore services to pre-pandemic levels; funding must be increased to sustain the delivery of these services in the future."

The impact of our advocacy on the IDD industry across the state remains to be seen but our commitment to advocating for our staff and the people we serve remains unwavering.

FY22 was a year of strategic planning and unwavering service. Our staff and leadership not only prepared for the future but also consistently provided outstanding services to those we serve.

Dave Botting CEO



Statement of Financial Position

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|---|-------------------------|--|----------|------------|
| | | FY 2022 | | FY 2021 |
| ASSETS | | | | |
| Cash and cash equivalents | \$ | 4,334,607 | \$ | 3,885,086 |
| Accounts Receivable, net | | 3,783,595 | | 3,475,230 |
| Prepaid Expenses | | 196,972 | | 132,143 |
| Property and equipment, net | | 3,252,431 | | 3,420,793 |
| Other Assets | | 30,799 | | 30,287 |
| Total Assets | \$ | 11,598,404 | \$ | 10,943,539 |
| LIABILITIES AND NET ASSETS | | | | |
| Current portion of notes payable | \$ | 63,107 | \$ | 59,812 |
| Current portion of mortgages payable | | 49,756 | | 43,415 |
| Current portion of capital lease obligations | | 209,194 | | 173,952 |
| Accounts payable and accrued expenses | | 331,793 | | 321,229 |
| Accrued salaries and wages | | 661,834 | | 664,611 |
| Other current liabilities | | 93,420 | | 2,115,203 |
| Notes payable, net of current portion | | 453,015 | | 518,869 |
| Mortgages payable, net of current portion | | 911,149 | | 965,058 |
| Capital lease obligations, net of current portion | | 277,027 | | 244,723 |
| Total liabilities | \$ | 3,050,295 | \$ | 5,106,872 |
| | | | | |
| Net Assets | | 8,548,109 | | 5,836,667 |
| Total liabilities and net assets | \$ | 11,598,404 | \$ | 10,943,539 |
| STATEMENT OF ACTIVITIES | | | | |
| Revenues, Gains and Other Support | | | | |
| Contract revenue | \$ | 14,395,542 | \$ | 11,662,596 |
| Client service fees | | 92,619 | | 30,644 |
| Contribution and fundraising | | 3,873,787 | | 4,802,326 |
| Gain on sale of property and equipment | | 38,643 | | 5,400 |
| Other income | _ | 43,884 | | 25,132 |
| Total revenues, gains and other support | \$ | 18,444,475 | \$ | 16,526,098 |
| EXPENSES | | | | |
| Program services | \$ | 13,726,914 | S | 11,796,727 |
| Management and general | 7 | 1,813,048 | 7 | 1,561,095 |
| Supporting services | | 193,071 | | 118,795 |
| Total Expenses | \$ | 15,733,033 | s | 13,476,617 |
| Change in net assets | • | 2,711,442 | Ť | 3,049,481 |
| Net Assets at Beginning of Year | s | 5,836,667 | \$ | 2,787,186 |
| Net Assets at End of Year | s - | 8,548,109 | \$ | 5,836,667 |
| | | , | | -,,, |





Employee of Year

Lore Jackson

Cape cod Employment Services

Lore Jackson was honored as Employee of the Year in part for her compassion and commitment. Lore sets the example for what it means to be person-centered at Community Connections!

Dave Botting, CEO (left) presented Lore Jackson (right) with the Employee of the Year award.